RADION **BARAKOV**



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About me

I'm a consultant with 10+ years of experience helping organizations turn operational challenges into competitive advantages. Whether it's streamlining bloated workflows, implementing systems people actually use, or realigning teams that have drifted from shared goals. Ry role is to bring clarity where there's confusion and structure where there's chaos. The same applies to AI: doing the same things should yield the same results, and when it doesn't, I step in to make it more consistent and reliable.

Experience

2023 - Present

Independent Consultant | Radion Consulting | NL

- Transformed a starting retail operation from unpredictable service delivery to a structured framework, achieving first revenue improvements within 12 weeks and sustaining 10% monthly growth for a full year, leading to an ongoing strategic advisory role.
- · Mapped and optimized internal workflows, eliminating operational inefficiencies and reducing process waste by more than 30%.
- · Provided strategic recommendations on expansion initiatives, evaluating store locations and layouts to enhance foot traffic and increase sales conversion.
- · Established operational foundations for a Netherlands-based fashion startup, architecting and managing end-to-end project execution and go-to-market strategy, with responsibilities expanding to cover the full operational stack.
- · Built and maintained supplier relationships, negotiating agreements and establishing logistics processes for market entry.
- · Developed digital infrastructure, including an e-commerce platform and webshop, enabling omnichannel sales capabilities.

2022 - Present

Operations Advisor | Ministry of Justice and Security | NL

- · Advised executive stakeholders on workforce optimization and Agile adoption across multiple departments.
- Led a 12-person DevOps team as Scrum Master, improving delivery through Agile practices.
- · Architected and delivered an Al Data Service, including a Data Lakehouse PoC SaaS on time and within budget.
- · Advised on an internal AI RAG initiative within the Ministry on architecture, governance, and adoption.
- · Managed project budgets and resource allocation for internal initiatives, controlling costs and timelines.
- · Onboarded enterprise clients to complex projects, providing cost estimates and structuring scopes during pre-sales.
- · Facilitated project-to-service transformations, ensuring operational continuity and scalability.
- · Consulted on Microsoft Azure solutions, ensuring alignment with government compliance, security, and architecture standards.

September 2018 - January 2022

IT & Operations Consultant | Randstad, Yacht | Utrecht, NL

Internal Initiatives at Yacht:

- Delivered IT and operations consulting services to a range of institutions.
- Designed and implemented an internal knowledge-sharing framework, improving company-wide communication.
- Created and launched the "Young Professional's Guide" podcast, increasing brand engagement and supporting talent acquisition.
- · Organized hybrid seminars for major Dutch banking clients, strengthening key industry relationships.

September 2020 - January 2021

Project Leader - Debit System Implementation | Hogeschool ArtEZ | Arnhem, NL

- Led a cross-functional team of 6 to implement an enterprise financial system for the university, ensuring budget control and on-time delivery.
- Aligned technology and finance teams, enabling seamless adoption of new payment processes across all departments.
- Collaborated with the Participation Council to meet stakeholder requirements and keep operations stable during the transition.
- Delivered the project phase on time and within budget, enabling successful user adoption.

September 2019 - August 2020

Office 365 Consultant | Hogeschool Utrecht | Utrecht, NL

- Managed Office 365 and Exchange Online post-migration support and governance for 50,000+ users, ensuring security compliance.
- Served as Scrum Master for a 5-person Agile team, driving DevOps adoption and improving delivery velocity.
- Led a critical digitalization initiative during COVID-19, ensuring business continuity as the university transitioned to remote operations.
- Reduced incident response time by 60% through implementation of proactive monitoring solutions.

September 2018 - August 2019

IT Consultant | Gibson B.V. | Utrecht, NL

- Partnered with the European Head of IT to modernize infrastructure and migrate core services to Azure Cloud.
- Implemented a VPN solution across multiple European locations, improving security and enabling secure remote access.
- Deployed an enterprise systems monitoring tool, reducing unplanned downtime by 75% company-wide.
- Delivered IT training sessions to 100+ staff, achieving a 95% digital tool adoption rate.

February 2018 - August 2018

Continuity Engineer | Sentia | Utrecht, NL

- · Oversaw IT continuity and infrastructure for major Amsterdam-based financial institutions.
- Developed and implemented PowerShell automation scripts, eliminating hours of manual work.
- Maintained 99.9% uptime for critical server environments while enforcing strict security protocols.

September 2016 - January 2018

Backup Lead | IPSoft | Amsterdam, NL

- Led backup operations for enterprise clients, ensuring 100% regulatory compliance.
- Streamlined backup workflows through automation, reducing ticket resolution times.
- Orchestrated a company-wide infrastructure upgrade from legacy systems to a modern solution.

Education

May 2016

JBBZ Intensive Skilled Worker Training | Vienna, AT

Skills

- Founder-level Thinking
- Decision-Making & Prioritization
- Leadership & Team Coaching
- Change Management & Adaptability
- Al Strategy & Governance
- Stakeholder Management & Engagement > Cloud Platforms
- Communication & Facilitation

- Remote Collaboration
- Business Operations
- Problem-Solving & Critical Thinking
- > Al-Driven Agentic Development
- Agile & DevOps (Tooling & Practices)
- IT Infrastructure & Continuity

Languages



https://radion.consulting/